

What My Clients Say.....

TESTIMONIALS

Tammy Durbin is an extraordinary Realtor. My wife and I have had the pleasure of working with her on two significant real estate transactions for our family. I have no doubt that she will be part of the next one, as well. She has my highest recommendation and stands out in a crowded field as a supreme professional with the right personal relationship skills.

-Phil Corcoran

Tammy Durbin is one of the best professionals I have worked with --in any service capacity. She has my most unqualified recommendation as a real estate agent. I have known and worked with Tammy for over ten years. She helped me buy and sell my first condo and recently buy my first house. Tammy throws herself 100% into working with you and is always there when you need her. I can't remember a time when I have contacted Tammy when she has gotten back to me within an hour. She's amazing! What makes her so special though is that she truly cares about finding the right home for you. It's not about a quick sale, it's about making sure you have place that fits what you need and you can call home. Case in point, Tammy worked with me for over a year to find my new house and it's just perfect! I could not have done it without her help.

-Terri Lakowski

I bought my house through Tammy, and 15 years later I sold my house through Tammy. In between I referred *everybody I knew to her, with great enthusiasm. It's not just because she is very good at what she does, or because she works incredibly hard – both absolute necessities for the person to whom you are entrusting your largest financial transaction. It's because she cares. Because she is human. Because she is patient. Tammy is someone whose thoughts and interests are so clearly aligned with yours that it's like having another member of the family working through the sometimes gut-wrenching and exciting moments that are part of most residential real estate transactions. There are plenty of other realtors out there, but I have never met one like Tammy – and frankly, I don't ever need to. I'm good.*

JD

Tammy is spectacular. She worked with us for about six months to find our dream home in Maryland, for which we are forever grateful. And she is exactly what you would want in your real estate agent: she's an expert in the business of buying and selling homes, knowledgeable about the real estate market in the DC area, has a keen eye for the value of a home, is a practiced negotiator, and, perhaps most importantly, is eminently patient and understanding. We've recommended her to others, and they have had great experiences working with her as well. If we ever moved again, there's only one person we'd call.

-Antonia Giardina

Tammy did an awesome job for us selling our home in Sumner. She is very professional and knowledgeable about all aspects of the business and truly a delight to work with. We were trying to quickly get our house on the market since we had a fast timeline on the home we were buying.

Tammy was such a facilitator and calm presence in the chaos of trying to get our house ready for market....in a week! She is truly a seasoned realtor with much expertise in the DC market in general and the Sumner/Glen Echo Heights area in particular. She is very committed to her clients and delivering a positive experience. We highly recommend Tammy.

-Laura Klein

If you are looking to buy in my crazy competitive neighborhood, Chevy Chase DC, Tammy is the realtor you MUST have. She helped us find the perfect house in our price range and closed the deal. We couldn't be happier with her level of commitment and professionalism - a dream to work with. When/if we buy again she will be the first call we make.

-Chris Lisa

I adored working with Tammy. My husband and I are so grateful for all that she did to get our house ready for sale and then to sell it. It was complicated, due to an international move, and she handled it all. The bottom-line is that Tammy really knows her "stuff." Everything was first-class and well done. She is also personally such a delight to work with and was 100% available to us.

-Alisa Beyer

We sold our house and bought a new one with Tammy: what a great experience! She is knowledgeable, experienced and hard working. I would highly recommend her to anyone needing a real estate agent.

-Alex Shockey

Tammy was a wonderful realtor. She patiently showed us property after property until we found just the right one. She made the process as simple and straightforward as possible. She pulled upon her vast knowledge of the local market to help us make an informed and confident decision. We would highly recommend her.

-Beth Bautista

We were extremely pleased with Tammy Durbin's very professional services as our real estate agent in the selling of our home in Ft. Sumner at 5044 Westpath Terrace.

Tammy Durbin's expertise was invaluable in every detail up to the final sale. It was excellent considering the market was at its lowest rate at the time.

We would highly recommend her for her attention to detail and a strong personal empathy to our needs until we moved to Maplewood Park Place, a lovely retirement community in Bethesda.

- Dr. and Mrs. James P. Hartley

I cannot recommend Tammy highly enough. She sold my childhood home in Fort Sumner after the passing of my father. She took a genuine interest in the history of the house, and was sensitive and respectful in making beneficial recommendations to help improve its marketability. Additionally, when we had some challenging moments with one contract, Tammy went above and beyond her job as my agent. She was a steadfast and persistent advocate for my best interests, and I remain most grateful for her efforts. Tammy is a class act and true professional. I would use her again in a minute.

- Donna Philpitt

After my mother's passing and it was time for my dad to sell their Fort Sumner home of 40+ years, he already knew he would enlist the services of Tammy Durbin to sell his house. He knew Tammy from both the neighborhood (she lived there also) and their church, and he considered her to be the neighborhood expert. She did not let him down and provided tremendous help with all of the many details.

At this point, my dad was in his mid-80's so with Tammy's guidance I coordinated preparation for the sale of the house. My parents had maintained the home well, but it needed a lot of work to look its best. Between paint color and carpet selection, new lighting, refinishing the original oak flooring, landscaping, etc., many questions popped up. Tammy was always available, incredibly responsive, and generous with her time and solid advice.

Tammy's knowledge of Fort Sumner and the surrounding market enabled us to price the house to perfection for a fair but rapid sale. This was important because my dad had a significant tax exemption deadline looming.

I would highly recommend Tammy as a real professional to anyone who will be buying or selling a home.

- Rick Rogers

Tammy is an outstanding real estate professional. She understands the market and what it takes to sell a house. We were not in town while our house was on the market and she took care of everything in our absence, including preparing the house for sale and supervising repairs. We put our house on the market during the Thanksgiving/Christmas season, which was probably not the best timing. However, she told us to be patient and we eventually sold our house at a great price. I would highly recommend her, especially if you live in the Fort Sumner area. She is someone who you can trust to give you honest advice and will do everything necessary to sell your house at the best price. She earned every penny of the commission we paid her.

– Renie Grohl

We put the house we had owned and lived in for 33 years up for sale in October 2005. We interviewed several real estate agents before choosing Tammy and selected her because of her honest and realistic assessment of the market. As our agent, she gave us sound advice regarding a key issue - whether to rent or sell. She also guided us as to pricing, preparing the house for sale, and the optimal time to put the house on the market and hold an open house. Her strategy bore fruit as we received three offers - each with an escalation clause - a few days after the open house.

Looking back, it was a wise decision to select and rely on Tammy. Our house sold for more than we expected and in a short period of time. We remember her very fondly and have recommended her to several of our friends in the Washington area.

– Cecile and Moody Burney

Tammy Durbin helped us make a major smooth transition in our lives, when we moved from our long term home in Fort Sumner, Bethesda, to a near-by condo. We found her knowledgeable not just of the real estate industry but of Bethesda and surrounding communities. She was immensely helpful at every step of the sales process, directing us as necessary to other service providers from staging to mortgage companies.

She was available to accompany us to showing and to write contracts at hours that suited a working couple. She is practical and helped us be realistic both in pricing our home and in placing offers. She remained on our side while helping us recognize possibilities and constraints. She is well connected to local realtors and as a result is very much on top of what's for sale and what may be coming on the market. As a result, we bid on our new home before it was shown to others.

Tammy is also perseverant and patient – with us it was probably long-suffering. From the time we began looking for a new home to our final settlement at least three years passed. We remain very grateful for her help.

– Burt and Anne Fishman

We are so pleased that we had Tammy represent us. Due to Tammy's professionalism, real estate expertise, and her ability to provide great customer service, we highly recommend Tammy to anyone interested in buying a house.

-- Courtney and David

We want to express our sincere thanks to you for working so hard, and doing such an excellent job in handling the selling of our old home and the purchasing of our new home.

-- Patti and John

We found you to be professional, helpful, patient, energetic, competent and extremely capable. We really don't know how to thank you for all your help.

--Amy

Tammy is unlike any other Realtor! We would highly recommend Tammy. She works hard and aggressively.

--Jack & Jadd

You are simply the best I wanted someone knowledgeable, sincere and flexible. You exceeded my expectations for all of these.

--Usa

Through the whole process, she demonstrated competence, professionalism, and patience.

--Lynn

We could not have been more pleased with the professional service provided by Tammy. We found Tammy by accident. That chance meeting was a most lucky break for us.

--John and Louise

We want to express our sincere thanks to you for working so hard, and doing such an excellent job in handling the selling of our old home and the purchasing of our new home.

--John and Patti

Thanks for all the help with buying the house. You don't know how much it meant to me.

--Martin

Thanks for all your hard work, advice, and most of all your patience!

--Joe and Julie

Thank you for being so wonderful to work with over the past year. I know a realtor's job can be exceedingly frustrating, but one would never know it working with you. I especially appreciate the way you respected my need to investigate all my options and take my time with this decision.

--Eve

Thanks for all of your work and guidance.

--Deborah

We appreciate all that you did in getting the sale completed -- you REALLY earned your fee on this one. Gaining my respect is not something that is easy to accomplish but you have. Congratulations.

--James

We want to thank you for all of your efforts on our behalf in our house hunting endeavor. We really enjoyed working with you and hope to do so again in the future.

--Shana and Mark

We were so pleased that we had Tammy represent us. Due to Tammy's professionalism, real estate expertise, and her ability to provide great customer service, we highly recommend Tammy to anyone interested in buying a house.

--David and Courtney