

Client *OR* Customer: Having Me as Your Buyer's Agent Has Many Advantages

<u>Buyer's Services and Duties Provided</u>	<u>Buyer's Agent</u>	<u>NOT Buyer's Agent</u>
Arrange property showings	X	X
Assist with arranging financing	X	X
Provide accurate information	X	X
Explain the process, forms and agreements	X	X
Monitor escrow and closing activities	X	X
Give you advice and counsel	X	NO
Keep your "position" confidential	X	NO
Promote and protect your best interests	X	NO
Negotiate the best price and terms for you	X	NO
Point out reasons not to buy (resale?)	X	NO
Enhance your bargaining position	X	NO
Write the offer with your best interests in mind	X	NO

Would you like me to represent you in the purchase of your next property? If so, our business "relationship" must be documented in writing (it's the law).

I will receive my fee for service in one of the following ways:

- I can receive the fee that the Seller's broker advertises in the MLS;
- I could be partially or completely compensated directly by you and reduce your offer by the amount offered through the MLS;
- For properties not listed with a real estate company, my fee will either be in addition to the amount you offer or paid by the seller and reflected in your offer to them.