

LONG & FOSTER[®]

COMPANIES

2 0 1 6 A N N U A L R E P O R T



Long & Foster. For the love of home.™





I.
For the
LOVE OF FAMILY

II.
For the
LOVE OF COMMUNITY

III.
For the
LOVE OF HOME

LONG & FOSTER®
COMPANIES

2016

For nearly 50 years, our team at Long & Foster has been guiding people home. We've helped clients across the Mid-Atlantic and Northeast to buy and sell properties, finance and settle on purchases, insure their homes, cars and lives, manage their rental properties, find their vacation houses, relocate to new areas and much, much more.

We are a full-service real estate and financial services company that's known for excellence in customer service and care. In fact, Long & Foster Real Estate earned the honor of being recognized by Lifestory Research as America's Most Trusted Residential Real Estate Brokerage in 2016.

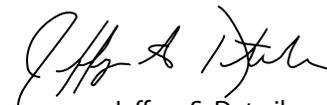
That honor is one of the many that we've received over the years, and it's truly thanks to our exceptional team of agents, employees and leaders that we've achieved such noteworthy awards and built such a successful business. Since our founding in 1968, we've grown from a small, single office in Fairfax, Virginia, to seven business lines with an accomplished leadership team and the backing of 11,000+ agents and 1,800+ employees.

But that's just our business; our success is defined by being so much more. By building a **family** at The Long & Foster Companies; by giving back to the **community** in which we work; and by working and living for the love of **home**.

Sincerely,



P. Wesley Foster, Jr.
Founder & CEO
The Long & Foster Companies



Jeffrey S. Detwiler
President & COO
The Long & Foster Companies



FOR THE LOVE OF FAMILY

In the nearly 50 years since Wes Foster founded Long & Foster, he's built more than just a thriving real estate company; he's built a family.

A family of real estate, mortgage, insurance, settlement, property management, new home sales and marketing, corporate relocation and vacation rental professionals who work together to accomplish great things. A family of businesses that support each other and that collaborate to help their clients on their journeys home.

And a family whose love of home and community helped them to earn numerous honors and achieve tremendous results in 2016. Here are just a few of The Long & Foster Companies' successes from the past year.

ENTERING A FRESH DIGITAL ERA WITH THE NEW LONGANDFOSTER.COM

Long & Foster unveiled a brand new website in 2016. The modern and responsive site keeps home search top of mind, allowing consumers to find what they're looking for quickly and easily. The site also tells the story of Long & Foster and its agents in a captivating and compelling way, showcasing the brokerage's real estate expertise and its love of home.

By enlisting some of the brightest and best in their industries to support the website redesign, Long & Foster ensured its site delivered on the expectations of today's homebuyers, sellers and real estate agents. From its Smarter Home Search, which allows you to search for a property by mortgage payment, to its simplified agent search, where consumers can find an agent to help with their real estate needs, the site makes it easy to find that place to call home. Visitors to the site can also leverage Long & Foster's vast network of professionals, who can help with everything from buying and selling a home to renting and owning an investment property.

Since the site's launch, it has seen tremendous success—both in the numbers of people visiting LongandFoster.com and the amount of traffic being directed to the site from major search engines like Google.

*Source: Long & Foster Google Analytics

4.5M*

Consumers that visited Long & Foster's website in 2016, proving that more and more buyers and sellers are getting started at LongandFoster.com



150%+*

Increase in the number of views of listing detail pages on LongandFoster.com compared to 2015

20M+*

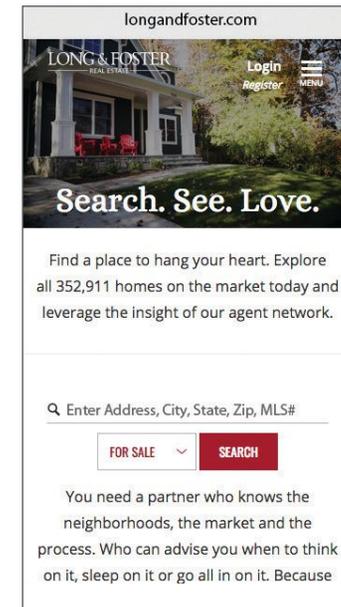
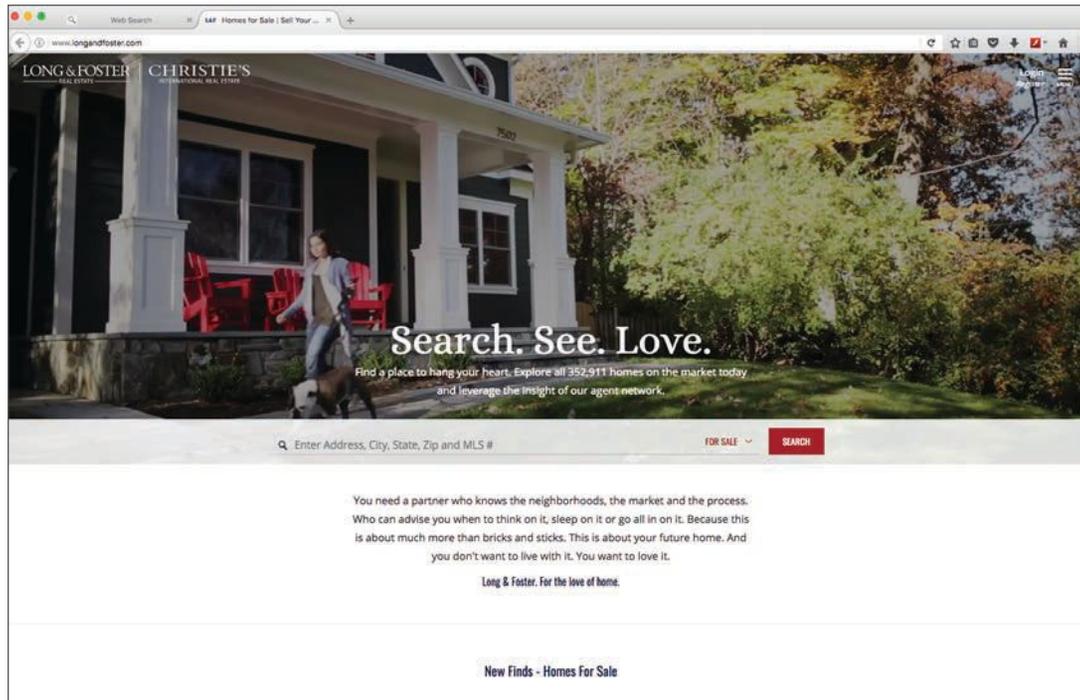
Number of pages viewed on Long & Foster's website, including listing detail pages, agent profiles and more



60%+*

Rise in the number of views of Long & Foster's agent profile pages on the website—showcasing the importance of an agent in any real estate transaction





INTRODUCING THE NEW LOOK OF LONG & FOSTER

With the launch of the new LongandFoster.com, the company took the opportunity to refresh its branding and logo design. While the traditional red, yellow and blue represented Long & Foster well for many years, modifying it online allowed the firm to accomplish a few critical objectives.

With the revamped Long & Foster logo that was introduced on the site, the firm contemporized the look and feel of its brand. The company also leveraged its affiliation with Christie's International Real Estate, making a direct and clear connection between Long & Foster and the well-respected Christie's global luxury brand. The firm is unveiling its new logo throughout its advertising and marketing materials, and the new look of Long & Foster is fast becoming known throughout the Mid-Atlantic and Northeast.

ENTERING INTO NEW BUSINESS LINES

Long & Foster never rests on its laurels, and the company teamed with Urban Pace in April 2016, expanding its presence in new home sales and marketing. In regions like Washington, D.C., urban developments—whether they're high-rise or townhouse-style condos—are thriving, and the team at Long & Foster recognized the opportunities for its own and its agents' growth by partnering with a firm like Urban Pace. Working together, the companies have not only increased their leading presence in the urban markets, but also better served local homebuyers with added knowledge and insight into new construction opportunities, with Urban Pace representing over 650 new condo units in 2016 alone.

In addition, Long & Foster's Corporate Real Estate Services division grew its New Home Sales and Marketing in 2016. Through its unique Builder Advantage programs, the CRES division provided small and large developers alike with a turnkey approach to property marketing and sales. From townhome communities to luxury second homes, the New Home Sales and Marketing team supported a variety of builders in the past year.

OFFERING COST-SAVING BENEFITS TO LOCAL COMPANIES

Long & Foster introduced its Partner Advantage Program in early 2016, helping businesses to supplement their employee benefits packages. The comprehensive initiative enables companies to offer their employees complimentary assistance for everything related to buying, selling, renting or investing in real estate. The concierge-style program is offered to businesses at no charge, yet provides them with valuable real estate and other financial services across the Long & Foster family of companies—many of which come with cost-savings benefits. Dozens of companies have already brought the value-added program to their teams, recognizing the value it provides from a recruitment and retention basis, and it is set to expand even further in the years ahead.

BEING HONORED AS 'AMERICA'S MOST TRUSTED RESIDENTIAL REAL ESTATE BROKERAGE'

Since its founding, Long & Foster has been dedicated to operating with integrity and honesty and providing world-class customer service. It's a goal that Founder Wes Foster set for the company and that helped enable the organization to achieve the honor of being named "America's Most Trusted Residential Real Estate Brokerage" by Lifestory Research in 2016.



*Long & Foster received the highest numerical score in United States in the proprietary Lifestory Research 2016 America's Most Trusted™ Residential Real Estate Brokerage study. Study based on 15,377 surveys among residential home shoppers. Proprietary study results are based on experiences and perceptions of consumers surveyed between January and December 2015. For details see www.lifestoryresearch.com.



GROWING DOWN THE SHORE AND THE COAST

Building on its ongoing efforts to connect the cities with the coasts, Long & Foster expanded its business along the Jersey shore. The firm joined forces with an independent real estate and vacation rentals company in Cape May, New Jersey, in January 2016. Throughout the year, Long & Foster continued its coastal growth in the Mid-Atlantic and Northeast. The brokerage is now even better positioned to help its urban clients who are searching for coastal getaways.

TRAINING AND EDUCATION

As a family, the Long & Foster team of real estate professionals invests in one another. From the executives to the agents, they want to see each other succeed, and that passion comes to life in the company's education and training, as well as its real estate associate tools.

EDUCATION AND TRAINING FOR THE FUTURE

Real estate agents have turned to Long & Foster for their educational needs for over three decades. Combined with its robust classroom and online learning options, the firm's agents have access to resources that are unparalleled by any real estate organization.

At the Long & Foster Institute of Real Estate and the Foster Real Estate School, they provide everything necessary to acquire and maintain your real estate license, from pre-licensing courses to continuing education. After agents join the Long & Foster team, they have access to Success Path—the firm's proprietary professional development program. Through Success Path, Long & Foster agents gain the business development and marketing knowledge they need to succeed in their new careers. In fact, those agents who have completed the Success Path programs have shown to be more productive than the nationwide industry average.

TOOLS FOR SUCCESS

Long & Foster's dedication to its family is evident in its investment in marketing and technology tools for its agents. The company continually looks for ways to make its associates' lives simpler while helping them to grow their businesses. In 2016, they delivered on this commitment by providing their agents a number of top-notch business solutions.

They made the Moxi Engage productivity system available to every Long & Foster agent, helping them to build their real estate sales. They further improved the Presentation PRO interactive listing and selling presentation tool, making it easier than ever for agents to effectively present to new clients—buyers and sellers alike. They introduced new programs to track the success of their agents' listings online. And they deployed updated operational programs to ensure business continuity no matter where or when their agents work.

*“Long & Foster
is successful
because its people
are successful.”*

P. Wesley “Wes” Foster, Jr.

Founder and CEO

The Long & Foster Companies

17K+

Students who attended real estate courses, including pre-licensing classes and post-licensing continuing education, with the Long & Foster Institute of Real Estate and the Foster Real Estate School



850+

In-person and online pre-licensing and continuing education courses hosted by Long & Foster and its expert real estate instructors



4,500+

Individuals who completed Long & Foster's pre-licensing program either in person or online



350+

Professional development courses hosted online and in-person as part of the Success Path program, exclusively for Long & Foster sales associates



8,500+

Agents who took professional development courses through the Success Path program with Long & Foster

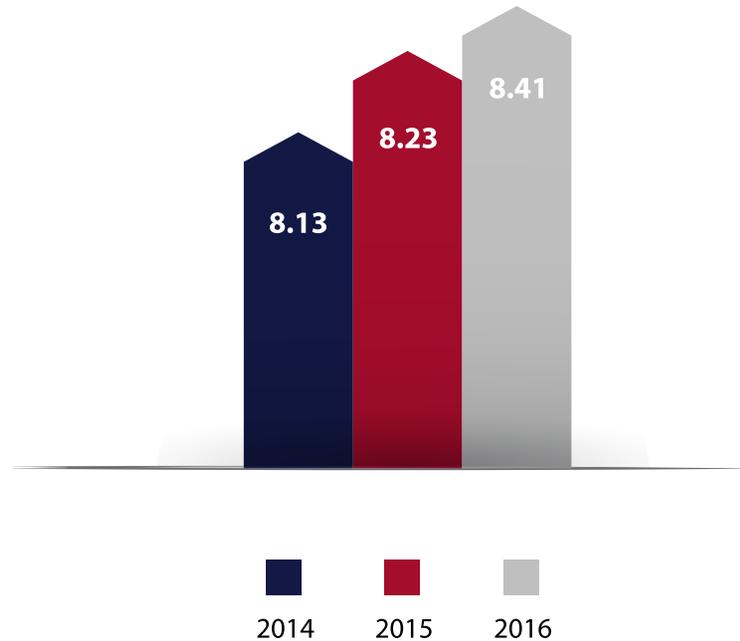


HIRING THE BEST LEADERS IN THE BUSINESS

Long & Foster's commitment to its people extends beyond its agents. The firm recruits some of the best managers in the business, ensuring its teams have the guidance needed to succeed. And the responses to Long & Foster's annual Agent Satisfaction Survey prove its managers not only create productive working environments, but also maintain the positive attitude that's necessary in this competitive business.

In fact, when asked whether Long & Foster delivers exceptional support to its agents—both at a company and office-level—its associates responded with resoundingly positive feedback.

ACHIEVING AN ALL-TIME HIGH IN AGENT SATISFACTION



As part of its ongoing efforts to ensure its agents' success, Long & Foster surveys its sales associates each year. The annual Agent Satisfaction Survey allows the Long & Foster leadership team to stay connected with its dedicated sales force, helping them learn about the changing needs of real estate agents in the industry and how the company can best help them succeed.

They also have an opportunity to gauge their agents' satisfaction level, and in 2016, Long & Foster achieved an **all-time high level of agent satisfaction**. On a scale of 1 to 10, Long & Foster's sales associates rated their satisfaction at an 8.41—a remarkably high figure that proves the company's success in focusing on their agents and helping them achieve great results in real estate.

FOR THE LOVE OF COMMUNITY

For Long & Foster, real estate is about more than just helping people buy and sell houses—it's about building top-notch communities where families and friends can thrive. It's about helping others and working together to make our neighborhoods better places for all of us to live, work and play.

That philosophy of giving back is integral to Long & Foster and its corporate culture, and it's for the love of community that the company supports so many philanthropic organizations each year.

+32%

Increase in the number of Long & Foster employees and agents who participated in the American Heart Association Heart Walks in 2016



19

Years that Long & Foster has hosted its company-wide day of giving—Community Service Day



\$180K

Amount raised for the American Heart Association



1,000+

Number of hygiene kits that Long & Foster's headquarters donated to a local homeless shelter as its Community Service Day initiative

220+

Offices participating in the company's annual Community Service Day and Toys for Tots collections



AMERICAN HEART ASSOCIATION



With its culture of giving combined with a focus on health and wellness, the company once again dedicated its 2016 Long & Foster Cares Giving Campaign to the American Heart Association. To that end, Long & Foster employees and agents came together to participate in the American Heart Association's Heart Walks in Baltimore, Philadelphia, Richmond and Washington, D.C. Additional fundraisers were held throughout the year, and in total, the company raised nearly \$180,000 for the American Heart Association.

CHILDREN'S NATIONAL



For the fourth consecutive year, Long & Foster served as the signature sponsor of the Board of Visitors for Children's National Health System's annual Care for Kids fundraiser. This popular charity shopping event raises funds not only for Children's National, but also helps local businesses in the greater Washington, D.C., area, where Long & Foster began its journey so many years ago.

COMMUNITY SERVICE DAY



In the Long & Foster tradition of giving back to the community, agents and employees rolled up their sleeves to participate in the 19th annual Community Service Day. Hundreds of members of the Long & Foster family in offices across all regions got in the spirit, helping local organizations with everything from purchasing personal hygiene items and assembling kits for those who are homeless to cleaning up parks and hosting food drives for people in need.

CORNERSTONES



Long & Foster supported Cornerstones, a Northern Virginia-based nonprofit, in a variety of ways in 2016. The organization sponsored Cornerstones' fundraising performance of the Capitol Steps, a political satire troupe, and it dedicated its headquarters' Community Service Day to helping the organization. Cornerstones provides assistance to those in need of affordable housing, food and shelter, with a goal of helping its clients become self-sufficient—an objective that Long & Foster and its agents hold near and dear to their hearts.

TOYS FOR TOTS



As a veteran of the U.S. Army and a graduate of the Virginia Military Institute, Wes Foster (Long & Foster's founder) maintains a close connection to the U.S. military, and that's why Long & Foster has supported the U.S. Marine Corps Reserves Toys for Tots program for over 25 years. The company encourages each of its offices to collect toys for the Marines, and in 2016, Long & Foster's real estate agents, employees and clients donated thousands of toys to the cause, bringing holiday cheer to children in need across the region.





Long & Foster agents and employees also give to their local communities.

A Wider Circle	Ellicott City Partnership	Rescue Mission Ministries
Albemarle Housing Improvement Program	Fairfax County Foster Care and Adoption Program	Ronald McDonald House
Alzheimer's Association	Family PASS	Salvation Army
Annandale Christian Community for Action	Food & Friends	Shelter for Help in Emergency
Backpack Buddies	Foodbank of Southeastern VA and the Eastern Shore	St. John's Episcopal Church
Capital Area Food Bank	Friendship Place	Talbot Hospice
Care For Kids Fundraiser	Garfield Elementary School	Talbot Humane
Childhelp	Georgetown Village	Talbot Interfaith Shelter
Children's National Health System	Goodwill	Neighborhood Service Center
Children's Tumor Foundation	Habitat for Humanity	The Washington Home & Community Hospice
Citizens Association Of Georgetown	Jefferson County Community Ministries	The Women's Center
Comfort Cases	Manna Food Center	Toast Pink
Cornerstones	Martha Jefferson Hospital	Toys for Tots
Cub Run RECenter	Middleburg Humane Foundation	Trees For Georgetown
D.C. General Homeless Shelter	National MS Society	YoU Feed Others
Dog Tag Bakery	Passageways	Zonta Club of Prince William County
ECHO of Springfield	Pillars of Light and Love	<i>And many more...</i>



FOR THE LOVE OF HOME

Since 1968, Long & Foster and its team of real estate and financial services professionals have guided people on their journeys home.

The brokerage operates across the Mid-Atlantic and Northeast with over 220 locations in Virginia, Maryland, North Carolina, West Virginia, Delaware, Pennsylvania and New Jersey, as well as Washington, D.C. It is represented by over 11,000 real estate agents and more than 1,800 employees in the real estate and financial services industries.

Long & Foster *by the Numbers*

\$31.2B

Volume of sales by the 11,000+ agents of
Long & Foster Real Estate



22,600+

Number of transactions closed by
Long & Foster Settlement Services



\$3.3B

Volume of loans funded by Prosperity Home Mortgage, LLC, including FM Lending

45,600+

Number of insurance policies in force
with Long & Foster Insurance



7,500+

Number of properties
managed by Long & Foster
Property Management

BUYING AND SELLING REAL ESTATE

Across the Mid-Atlantic and Northeast, from North Carolina to New Jersey, Long & Foster's over 11,000 real estate agents work tirelessly to help their clients achieve their dreams. Whether their customers are buying their first home, upgrading to a new house or purchasing an investment property, the Long & Foster team is there. They serve as their clients' trusted advisors, practiced negotiators, skilled house-hunters, neighborhood experts and most importantly, friends. They work and live for the love of home, and they walk side-by-side with their clients on every step of their journeys home. In 2016, they helped their clients reach the closing table over 87,700 times, selling almost \$31.2 billion in real estate.

11,000+ Real estate agents

\$31.2B Real estate sold in 2016

220+ Local real estate offices

87,700+ Transactions in 2016

EXPERTS IN THE LUXURY MARKETPLACE

Not only do Long & Foster's esteemed agents understand all aspects of real estate, but also they are among the best professionals in the luxury market. In fact, Long & Foster agents bring together more luxury homebuyers and sellers than any other brokerage in the Mid-Atlantic.* With the power of the firm's affiliations with Leading Real Estate Companies of the World, Luxury Portfolio International, Who's Who in Luxury Real Estate and Christie's International Real Estate, they're well positioned to maintain and expand that status.

Additionally, they are known for the exceptional support they provide their high-net-worth clientele. Long & Foster agents personally tailor their services to their clients' unique needs. They maximize the firm's luxury partnerships to ensure their clients' properties receive significant exposure to high-end buyers, both locally and globally. They share their expertise and insight on affluent markets around the world, ensuring their customers get a luxury home experience with proven results.

No. 1 Seller of luxury real estate in the Mid-Atlantic*

Largest Affiliate in the Christie's International Real Estate network

* Based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. January 1 – December 31, 2016 as of March 23, 2017. Information is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc. ©2016 All rights reserved. Christie's International Real Estate in select areas.

FINANCING YOUR PURCHASE — PROSPERITY HOME MORTGAGE, LLC

When buyers get ready to purchase a new home, Prosperity Home Mortgage, LLC, is standing by to help with financing. Prosperity, a wholly owned subsidiary of The Long & Foster Companies, is an East Coast-based lender with personalized service and competitive rates. Their team of over 150 mortgage consultants operate in their local Long & Foster offices, making the home-buying process even easier for their clients.

Like the Long & Foster team, Prosperity's financial professionals work diligently to secure the right mortgage and loan options for their clients—both those who are buying a new home or refinancing their existing house. They treat every client as if they were their only client. They're knowledgeable on the market, they offer competitive rates and their commitment to exceptional service surpasses expectations time and again. In fact, in 2016, they not only increased their volume of closed loans to almost \$3.3 billion, but also earned numerous honors within the mortgage industry.

\$3.3B Volume of financed loans in 2016

11,700+ Loans financed in 2016

4th Largest lender in the United States based on overall loan volume, according to the Scotsman Guide Top Mortgage Lenders 2015

26 Mortgage consultants honored as the nation's best by Mortgage Executive Magazine

Top 100 Ranked as No. 40 on Mortgage Executive Magazine's Top 100 Mortgage Companies in America 2015

PROTECTING YOUR PROPERTY — LONG & FOSTER INSURANCE

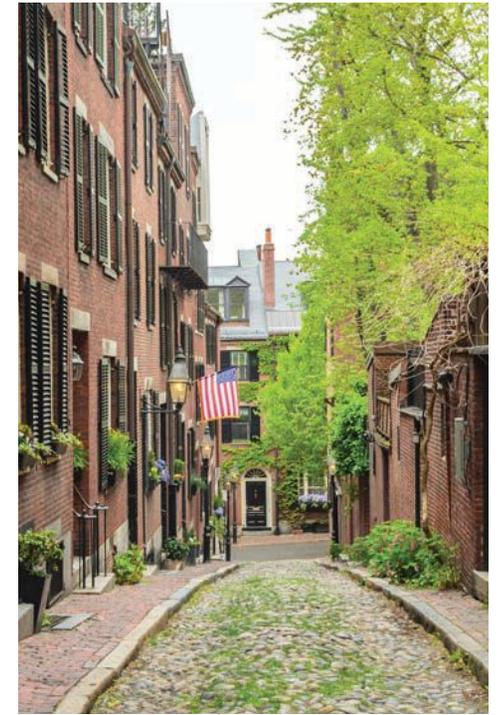
Not only does Long & Foster help you to find, buy and finance your home, but also the team at Long & Foster Insurance helps you protect it. As an independent agency, Long & Foster Insurance will comparison shop for you, finding the highest quality protection for your home for the best price. Not all homeowner's policies are the same, so they will help you understand all your options. They will translate each policy from insurance lingo into easy-to-understand terms so you can confidently select the right coverage.

In addition, they're a full-service insurance company, providing auto, condo, flood, life, umbrella, vacant property and renters insurance, among other policies, as well as home warranties. Long & Foster Insurance works with a variety of trusted insurance companies like Encompass, Progressive, Safeco and Travelers, so your coverage is provided through the best in the business. Last year alone, Long & Foster Insurance wrote over 8,300 new policies for its clients, bringing its total policy numbers to more than 45,600. They also were named as the Insurance Agency of the Year by Travelers—a prestigious award recognizing their exceptional service—and they ranked among the top 20 insurance companies in the greater Washington area by the Washington Business Journal.

8,300+ New policies in 2016

45,600+ Total policies in force

No. 1 Named one of the top 10 personal insurance companies in the country by Travelers



CLOSING ON YOUR HOME — LONG & FOSTER SETTLEMENT SERVICES

A home purchase isn't complete until closing, and Long & Foster's family of settlement companies work to get clients to the finish line of the homebuying process. These title and settlement firms are experts in their business, handling with ease the complex legal issues, paperwork and funds in your real estate transaction. From the title search and document preparation to closing coordination and filing, their teams work diligently to make sure you and your ownership rights are protected long-term.

Whether they're working with a first-time homebuyer or a client moving to their dream retirement destination, Long & Foster Settlement Services ensure the process is simple, secure and efficient. Their companies include RGS Title, LLC, Sage Title Group, Sage Premier Settlements, Infinity Title Agency, Mid-States of Southwest Virginia, Bon-Air/Long & Foster Title, Shaheen Law Group, Baird Mandalas Brockstedt LLC, Crawford Law Group and Guaranty Title.

22,600+ Transactions closed in 2016

10 Settlement companies across the Mid-Atlantic and Northeast

MANAGING YOUR INVESTMENTS — LONG & FOSTER PROPERTY MANAGEMENT AND VACATION RENTALS

Reliability is key to property management—property investors want reliable renters and renters want reliable service. Long & Foster Property Management works to ensure both those expectations are met and exceeded, offering all the services needed for managing investment properties. Their professionals can price a property and make it more competitive in the marketplace, screen for qualified tenants and fill vacancies quickly. Long & Foster Property Management even helps their owners with accounting, so they can maximize their return on investment each year.

Additionally, the team at Long & Foster Vacation Rentals provides end-to-end service for vacation homeowners, taking care of reservations, check-ins, maintenance calls, cleaning and more. The knowledgeable, professional staff makes the process hassle-free for homeowners, while helping create memorable experiences for vacationers, who book vacations with them at locations along the Jersey shore, the Delaware and Maryland coasts and at Smith Mountain Lake, Virginia.

7,500+ Properties under management with Long & Foster Property Management

24,700+ Rental applications processed by Long & Foster

96,600+ Number of nights rented at vacation homes through Long & Foster Vacation Rentals

HELPING YOU RELOCATE AROUND THE WORLD — LONG & FOSTER CORPORATE REAL ESTATE SERVICES

When companies or individuals relocate to or from the Mid-Atlantic and Northeast, Long & Foster is ready to help. Its award-winning Corporate Real Estate Services (CRES) division provides transferees with personalized relocation service, whether they need assistance choosing a neighborhood, moving their belongings, selling their previous home or buying a new one. They also provide referrals and information about property management services, mortgage loans, homeowners insurance and more to the clients with whom they work.

In addition, the CRES team offers specialized support for international clients. For example, CRES has been actively building its business throughout Asia Pacific, developing partnerships with real estate brokers and organizations in the region. Among others, they have established direct relationships with Juwai.com, the world's leading real estate website for Mandarin-speaking consumers, and with Homelink, China's largest real estate firm. Combined, these efforts have helped them to achieve tremendous results for their clients and the company.

Thousands+ Relocating buyers and sellers CRES helped to settle in their new homes

No. 1 Honored for having the most million-dollar-plus closed referrals in the Leading Real Estate Companies of the World (LeadingRE) network, showcasing their expertise in luxury real estate

- Recognized with the prestigious Pinnacle Award by LeadingRE
- Nominated as one of the top companies in the LeadingRE network for referring business across the globe
- Awarded Partner in Quality by WHR Group, a leading employee relocation company

SUPPORTING COMMERCIAL REAL ESTATE NEEDS — LONG & FOSTER COMMERCIAL DIVISION

Long & Foster's expertise extends beyond the residential market; their Commercial division helps clients to buy, sell and lease industrial, retail, office and commercial property investments in the greater Washington, D.C., area, including Northern Virginia and suburban Maryland. They also oversee an in-house development group that works exclusively on development sales and leasing, as well as redevelopment projects. They deliver a potent mix of commercial real estate and real-world experience that ensures their clients' success year-after-year.

In 2016, the Commercial division, in conjunction with commercial associates across Long & Foster's greater real estate company, leased 360+ commercial properties, worth nearly \$69 million, and sold over 280 commercial units for a sales total of almost \$213 million. The success is credited to the dedicated and knowledgeable commercial agents, as well as its expansive network via Loopnet and TCN Worldwide. Loopnet is the country's leading resource for commercial investors, and TCN is a consortium of independent commercial brokers—one of the largest service providers in the commercial real estate industry with a network of over 5,500 professionals in 200+ markets around the world.

360+ Commercial properties leased

280+ Commercial units sold

\$213M Volume of commercial real estate sales

TURNING YOUR HOUSE INTO A HOME — LONG & FOSTER HOME SERVICE CONNECTIONS

Long & Foster knows that signing the contract is just the beginning. That's why Home Service Connections seeks out and provides referrals to reputable companies that can help clients not only move into their new houses, but also settle into, decorate, maintain and remodel their homes long past the day they get the keys. Their providers are pre-screened, insured and properly licensed, and include general contractors, cleaning services, interior decorators, moving companies and more.

With more than 100 home service professionals, including such well-known brands as US Inspect, CORT Furniture, Olympia Moving & Storage and Everything But The House (EBTH.com), no matter what their clients need—from repairing storm damage to cleaning carpets—they can find the right company to help at Home Service Connections.





CONNECT

Whether you're buying or selling a house, interested in becoming a real estate agent, or looking for property management, mortgage, insurance, settlement or relocation support, you can connect with us at **LongandFoster.com**.

[LongandFoster.com](https://www.LongandFoster.com)



14501 George Carter Way, Chantilly, Virginia 20151 | LongandFoster.com

Residential Real Estate | Commercial Real Estate | Mortgage | Settlement Services | Insurance | Property Management | Vacation Rentals
Relocation | New Home Sales and Marketing