Home Buyer's Check List

The following is a guide to most of the details surrounding a residential purchase. Each transaction is unique and there may be other details and matters that need to be addressed and/or negotiated with the seller prior to settlement. However, this guide will help keep the purchase moving toward a satisfactory conclusion.

- o _____Interview/select Buyer's Agent to assist in the home search and purchase process.
- Determine home location(s), style(s), features, neighborhood amenities and price range of desired property.
- o _____Interview lenders. Obtain loan cost estimates and select lender, as applicable.
- _____Review the home purchase process, associated closing costs and fees, and estimated cash required at settlement.
- Determine how your new home will be titled: Individuals, Trustees, etc. If purchased in trust provide copy of trust documents or certificate authorizing trustee(s) to purchase real property on behalf of the trust.
- _____Tour Homes. Determine fair market price of desired property and prepare negotiation strategy.
- o _____Obtain lender's pre-qualification letter based on offer to purchase, as applicable.
- ____Confirm cost and availability of homeowner insurance.
- ____Review Estimated Purchase Costs
- ____Present and negotiate offer to reach agreement for ratified contract.
- ____Obtain copy of ratified contract and all addenda.
- _____Review finance options and confirm terms with lender.
- ____Apply for loan within five (5) days of ratification (______) deadline date.
- Contract forms to lender _____(Date)
- _____Select & schedule home and other inspections.
- Submit request for repairs within required time-period (_____).
- _____Negotiate repairs to be done per home inspection.
- _____Select and retain settlement agent.
- ____Contract forms and addenda to settlement agent.
- o _____Determine desire for and order home warranty if not provided by Seller in the contract.
- ____Ensure listing agent provides HOA documents (as applicable).
- ____Buyer's acknowledgment of receipt of HOA documents with copy of acknowledgment to listing agent.
- _____ Review/approve HOA covenants within 72 hours of receipt.
- _____ Send HOA fees page to Settlement agent.
- _____ Provide any new addendums changes to contract, per home inspection, to the settlement agent.
- Verify home warranty information, if applicable, received by settlement agent and payment assigned to appropriate party (______).
- ____ Monitor progress of loan approval by_____(deadline for loan approval).

- o _____Determine appraisal results and need for further negotiation.
- _____If applicable, re-negotiate price if appraisal is low and get signed addendum with price change. Provide copy of addendum to lender and settlement agent.
- Remind/ensure seller gets needed inspections done (termite, moisture, septic, well, etc.)
- _____Follow-up with listing agent and obtain verification that agreed repairs are complete.
- _____Verify utilities are scheduled to be transferred to buyer by Settlement Day:
- Electric _____ Gas/Propane/Oil _____ Water/Sewer _____ Trash _____.
- Confirm homeowner's insurance will commence at settlement.
- o _____Review preliminary settlement statement.
- Ensure amount and form of funds for settlement will be deposited with settlement agent at least 24 hours in advance of settlement.
- _____Attend settlement or coordinate acceptable POA.
- _____Assure deed has been recorded and funds disbursed.

For more information and assistance in the home buying process please contact me

John Enright

Associate Broker

Long & Foster Real Estate, Inc.

Email john.enright@longandfoster.com

5234 Monticello Ave., Suite 110 Williamsburg, Virginia 23188 Cell/Text (757) 876-4455 5702 Grove Ave. Richmond, VA 23226 Cell/Text (804) 887-9205





