

**ANDREW WETZEL, MBA/ ASSOCIATE BROKER/ REALTOR
ABR/ CSP/ e-PRO/ GRI/ PSA/ SRS/ MEDIATOR/ ETHICS INSTRUCTOR**

Long & Foster Real Estate Inc.

1100 West Chester Pike Havertown, PA 19083

Office 610.853.2700 x604/ Direct 610.853.5604/ Cell 610.457.0831

Web site: AndrewWetzel.com/ **Blog:** WhyAndrewWetzel.com

REAL ESTATE EXPERIENCE: I am an **experienced** (*since 1996*) full time Associate Broker, Realtor, Instructor (Ethics/ ABR/ SRS) and Dispute Resolution System Mediator **committed** to my clients and to my profession, as demonstrated by my education (certifications/ designations) and professional affiliations. I represent both Sellers and Buyers. Long & Foster is one of the largest independent real estate companies in the United States and *the* largest in the Mid-Atlantic region with *more than* 10,000 agents in *over* 170 offices. Acquiring Century 21 Alliance in 2014 positioned Long & Foster as a leader in the Northeast real estate market and the #2 position in the Philadelphia market.

MISSION STATEMENT: My **goal** is to provide my clients with *outstanding* service and to do so with responsiveness, integrity and reliability. I am **committed** to providing knowledge and representation that is *both* comprehensive and up-to-date. My clients deserve and will receive the finest service and I **guarantee** it. I want to earn your business *for life* and I want you to feel so strongly about my performance that you will feel comfortable enough to recommend my services to your friends, family and neighbors. This is a “referral-driven” business and your recommending me to others is the highest form of a compliment.

EDUCATION:

PA Real Estate **Broker** Courses
Dispute Resolution **Mediation** Course
Graduate, Realtor’s Institute (**GRI**)
Seller Representative Specialist (**SRS**)
Accredited Buyer Representative (**ABR**)
Pricing Strategy Advisor (**PSA**)
Certified **e-PRO** Internet Professional
Certified New Home Sales Professional (**CSP**)
Real Estate Practice and Fundamentals (Pre-Licensing)
Leadership Development Program (Suburban West Realtors Association)
Saint Joseph’s University: **MBA**, Human Resource Management
Saint Joseph’s University: **BS**, Psychology (Business Minor)
Dale Carnegie: Human Relations/ Motivation

PROFESSIONAL AFFILIATIONS:

Instructor (Ethics/ ABR/ SRS) (SWRA/ *since* 2011)
Dispute Resolution Mediator (SWRA/ *since* 2002)
Co-Chairman, Professional Standards Committee (SWRA/ *since* 2013)
Member, Professional Standards Hearing Panelist (SWRA/ 2007; *since* 2012)
Office Liaison to Suburban West REALTORS Association (*since* 2006)
Member, SWRA Board of Directors (2008-2011)/ Secretary-Treasurer (2009-2011)
Member, PAR Board of Directors (2009-2010)
Member, TReND (MLS) Board of Directors (2003-2006)
Member, Professional Standards Committee Appeal Panelist (SWRA/ 2008-2011)
Co-Chairman, Grievance Committee (SWRA/ 2005-2006)
Member, Grievance Committee (SWRA/ 2002-2004)
Leadership Development Committee (SWRA/ 2008 and 2012)
Public Relations Task Force (SWRA/ 2009-2011)
National Association of REALTORS (NAR)
Pennsylvania Association of REALTORS (PAR)
Suburban West REALTORS Association (SWRA)
Seller Representative Specialist Council (SRS)/ Real Estate BUYER’S AGENT Council (REBAC)
Finance Officer, Sons of the American Legion (SAL), Manoa Post #667 (2014-2015)
Commander, Sons of the American Legion (SAL), Manoa Post #667 (2010-2011)