

ANDREW WETZEL, MBA/ ASSOCIATE BROKER/ REALTOR
ABR/ CSP/ e-PRO/ GRI/ PSA/ SRS/ MEDIATOR/ ETHICS INSTRUCTOR
Long & Foster Real Estate *located at* 1100 West Chester Pike in Havertown, PA 19083
Office 610.853.2700 x604/ Cell 610.457.0831/ **email:** andrew@AndrewWetzel.com
Visit my Web site: AndrewWetzel.com/ *Read my Blog:* WhyAndrewWetzel.com
Listen to my Podcasts: AndrewWetzelPodcast.com/ *Listen and Read:* WetzelLogic.com

REAL ESTATE EXPERIENCE: I am an **experienced** (*since 1996*) **full-time** Associate Broker, REALTOR, Instructor (Ethics/ ABR/ SRS) and Dispute Resolution System Mediator **committed** to my clients and to my profession, as demonstrated by my education (certifications/ designations) and professional affiliations. I am certified to represent **both** Sellers *and* Buyers. Put my Real Estate **experience, training, education and knowledge** to work *for you*. Long & Foster is one of the largest independent Real Estate companies in the United States and *the* largest in the Mid-Atlantic region with *more than* 10,000 agents in *over* 170 offices.

MISSION STATEMENT: My **goal** is to provide my clients with *outstanding service* and to do so with integrity, responsiveness and reliability. I am **committed** to providing knowledge, insight and representation that is *both* comprehensive and up-to-date. My clients deserve and will receive the finest service and I **guarantee** it. I want to earn your business *for life* and I want you to feel so strongly about my performance that you will feel comfortable enough to **recommend my services** to your friends, family and neighbors. This is a "referral-driven" business and your recommending me to others is the highest form of a compliment.

EDUCATION:

PA Real Estate **Broker** Courses
Dispute Resolution **Mediation** Training
Graduate, Realtor's Institute (**GRI**)
Seller Representative Specialist (**SRS**)
Accredited Buyer Representative (**ABR**)
Pricing Strategy Advisor (**PSA**)
Certified **e-PRO** Internet Professional
Certified New Home Sales Professional (**CSP**)
Real Estate Practice and Fundamentals (Pre-Licensing)
Leadership Development Program (Suburban West REALTORS Association)
Saint Joseph's University: **MBA**, Human Resource Management
Saint Joseph's University: **BS**, Psychology (Business Minor)
Dale Carnegie: Human Relations/ Motivation

PROFESSIONAL AFFILIATIONS:

Instructor (Ethics/ ABR/ SRS) (SWRA/ *since* 2011)
Dispute Resolution Mediator (SWRA/ *since* 2002)
Co-Chairman, Professional Standards Committee (SWRA/ *since* 2013)
Member, Professional Standards Hearing Panelist (SWRA/ 2007; *since* 2012)
Office Liaison to Suburban West REALTORS Association (*since* 2006)
Member, SWRA Board of Directors (2008-2011)/ Secretary-Treasurer (2009-2011)
Member, PAR Board of Directors (2009-2010)
Member, TReND (MLS) Board of Directors (2003-2006)
Member, Professional Standards Committee Appeal Panelist (SWRA/ 2008-2011)
Co-Chairman, Grievance Committee (SWRA/ 2005-2006)
Member, Grievance Committee (SWRA/ 2002-2004)
Leadership Development Committee (SWRA/ 2008 and 2012)
National Association of REALTORS (NAR)
Pennsylvania Association of REALTORS (PAR)
Suburban West REALTORS Association (SWRA)
Seller Representative Specialist Council (SRS)/ Real Estate BUYER'S AGENT Council (REBAC)
Finance Officer, Sons of the American Legion (SAL), Manoa Post #667 (2014-2015)
Commander, Sons of the American Legion (SAL), Manoa Post #667 (2010-2011)

Protecting and Promoting the Best Interests of My Clients since 1996