



Cathy Saunders, Associate Broker
Certified Luxury Home Marketing Specialist
CRS, GRI, ABR, SRES



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Long & Foster Realtors | 5702 Grove Avenue, Richmond, Virginia 23226
 @thecathysaunderssteam Cathy Saunders Richmond Area Real Estate

Professional Achievements:

- Realty Alliance National Sales Award - Top 5% of Realtors in North America
- Virginia Association of Realtors Leadership Academy Graduate
- C. Porter Vaughn, Jr Outstanding Service Award Richmond Association of Realtors
- Richmond Association of Realtors Realtor of the Year Award
- Richmond Association of Realtors Twenty Year Distinguished Achiever 2016
- Richmond Association of Realtors Civic Leader of the Year Award
- Richmond Association of Realtors Adrian L. Bendheim Jr. Outstanding Sales Associate of the Year
- A. Kenton Muhleman, Jr. "Rookie of the Year" Award 1999 Richmond Association of Realtors
- Circle of Excellence, Richmond Association of Realtors
- Long & Foster Richmond Region Top Producer/Master's Club Member
- Twenty-six years of real estate experience



Education and Designations

- Associate Broker
- CLHMS—Certified Luxury Home Marketing Specialist
- CRS—Certified Residential Specialist
- GRI—Graduate REALTORS Institute
- ABR—Accredited Buyers Representative
- SRES—Senior Real Estate Specialist
- Bachelor of Social Work and Master of Science-Gerontology, MCV/Virginia Commonwealth University

Testimonials:

- "Communication was exceptional. Your presence was always known but never intrusive. You and your team are so in-tune, you operate as one."
- "We were completely satisfied. The services we received were absolutely flawless."
- "When we first met Cathy, we thought we'd already found the house. She could have easily taken the deal and moved on. Rather, she found us a wonderful selection of homes and opened our eyes. Her market knowledge and understanding cannot be overstated!"
- "Extraordinary value. From the initial consult all the way through to the closing, Cathy was a guiding voice and calming presence."

Affiliations:

- Institute for Luxury Home Marketing
- Council of Residential Specialists
- Real Estate Buyer's Agents Council (REBAC)
- Senior Advantage Real Estate Council
- Buffini & Company Peak Producers Ambassador
- Graduate Realtor Institute

Current Volunteer Activities

- Member, Richmond Association of Realtors Legislative Committee
- Member, Board of Trustees, VCU Foundation
- Vice Chair, City of Richmond Board of Equalization of Real Estate Assessments
- Member, City of Richmond Aging & Disabilities Advisory Board
- Member, Kiwanis Club of Richmond; Member, Programs Committee
- Member, Fan Women's Club and The Woman's Club
- Member, RVA Senior Resource Group
- Member, Board of Directors, Lucy Corr Foundation
- Vice President, Insiders Networking Group
- Supporting Encorepreneur



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