

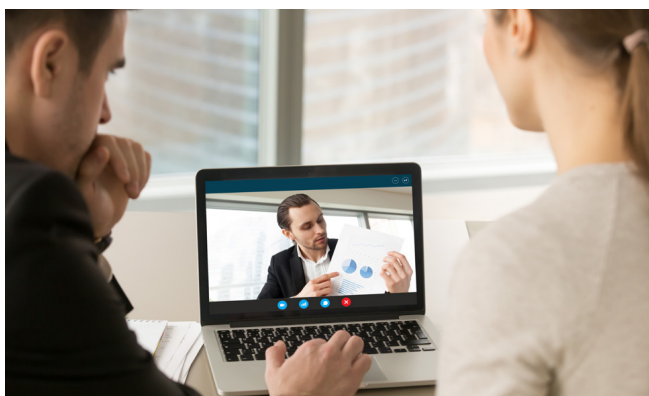


BUYING A HOME ... FROM HOME

COMMITTED TO YOU ... AND YOUR SAFETY

While the COVID-19 pandemic is causing many things in work and life to change rapidly, my commitment and my company's commitment, to our clients and your safety remains unchanged. That is why we have put processes in place for buyers and sellers to work with our team and conduct business virtually, from contract to close.

Here is how we can work together to accomplish your goals safely and seamlessly, while following the CDC recommendations as well as state and federal guidelines.



MEET WITH ME VIRTUALLY

Whenever you are ready to start the process of buying a home, let me know. We can work together efficiently and effectively using our virtual communication tools. I assure you we won't miss a beat as we look at homes together online, evaluate the market and assess values, all while following proper social distancing guidelines.

From the convenience of your home, you can even purchase your new home. I can meet you online whenever it is convenient for you and we will share important information, compare homes, and even review and sign documents.

CONSIDER ME YOUR VIRTUAL TOUR GUIDE

... as we tour houses together from the comfort of home! I will set up custom home listing alerts notifying you as soon as houses that match your search criteria come on the market. You can favorite and comment on the ones that most interest you, then we can walk through the virtual tours together online while we live chat.

Once you narrow your choices, I can be your virtual tour guide by visiting those homes and walking you through every room on video, as you follow along and ask questions. When you find the home you want to buy, we can schedule a live tour, practicing safety protocols and social distancing guidelines.



...& YOUR GUIDE TO A TURN-KEY EXPERIENCE!

I will connect you with a team of industry professionals who work together to provide you with a seamless experience from contract to close. Today's transactions are more complex than ever, but the team at Long & Foster was built for this moment with our own mortgage, title, insurance and moving divisions working hand-in-hand to ensure a smooth and successful closing.

SEAL THE DEAL ... DIGITALLY



REVIEW OFFERS, STRATEGIZE & SIGN ONLINE

When it comes time to write a contract or respond to any offers, counter-offers or contingency notices, we can schedule a virtual meeting to discuss the best strategy. I then can prepare the necessary paperwork and review the documents with you in-person online.

All the documents will be setup for e-signatures so that you can simply sign online using our secure digital contract tools.

SAFELY SATISFY CONTINGENCIES

Most contracts will include a home inspection contingency giving you the right to hire a professional inspector to evaluate the condition of the property. This inspection can be arranged so just the inspector visits the seller's property. By choosing to use our preferred partner US Inspect, you will receive detailed digital and photographic reports within an hour of your inspection, and the inspector will review the findings with you over the phone. This helps allow you to be fully informed and confident without having to attend the inspection in person.



CLOSE REMOTELY

Using one of our Long & Foster Settlement Services partners, paperwork can be reviewed with you digitally prior to closing. Depending on your market and what is currently allowed by state and local guidelines, closing may take place using remote online notarization, mobile notary services or in-person with strict social distancing and safety guidelines in place. Funds can be sent and distributed via bank wire transfers, and keys transferred from seller to the new owner by the settlement attorney.

LONG & FOSTER'S INTEGRATED NETWORK OF SERVICES MAKES A DIFFERENCE, NOW MORE THAN EVER

I am proud to be an agent with Long & Foster, a company built for this moment and able to quickly respond to this shifting market with clarity, strength and stability. Our company is more prepared than other residential real estate companies to address the unique challenges we are facing today. With our own brokerage, mortgage, title and insurance companies working together, hand-in-hand as a team, we are able to deliver a safe, secure and seamless experience from contract to closing with superior customer service. I look forward to working with you to help you buy your new home ... from home!

CALL, TEXT OR EMAIL ME TO SET UP A VIRTUAL MEETING!