



What should I know about **today's market?**

1. Mortgage **interest rates** are still near historic lows, but they're rising.
2. **Prices** are expected to increase because of strong demand.
3. **Competition** from other buyers means it's more important than ever to get pre-approved and go in with a strong offer on any home you want to buy.
4. Historically, the **value of residential real estate has increased over time.**
5. **Owning** a home can carry tax advantages and help you build wealth.

Contact me today to learn more.



Nanette Alcaro
434-249-9491 Mobile
434-260-5355 Office
Nanette.Alcaro@longandfoster.com

